



EXECUTIVE DIRECTOR

Reporting to the Board of Directors, the Executive Director (ED) will have overall strategic and operational responsibility for Leadership Triangle (LT) staff, programs, expansion, and execution of its mission. The ED will initially develop deep knowledge of field, core programs, operations, and business plans.

RESPONSIBILITIES

Leadership & Management

- Ensure on-going programmatic excellence, rigorous program evaluation, and consistent quality of finance and administration, fundraising, communications, and systems; recommend timelines and resources needed to achieve strategic goals.
- Actively engage and energize LT volunteers, board members, event committees, alumni, partnering organizations, and funders.
- Develop, maintain, and support a strong Board of Directors: serve as ex- officio of each committee; seek and build board involvement with strategic direction for on going Triangle-wide operations.
- Engage regional leaders and LT alumni in continuous planning and development of regional leadership.

Fundraising & Communications

- Expand revenue generating and fundraising activities to support existing program operations and regional expansion while simultaneously developing a long-term fundraising plan and reserve fund account.
- Deepen and refine all aspects of communications—from web presence to external relations—with the goal of creating a stronger Leadership Triangle brand.
- Use external presence and relationships to garner new opportunities.

Planning & New Business

- Design a Triangle-wide expansion and complete the strategic business planning process for expansion into outlying counties within the greater Triangle.
- Begin to build partnerships in new markets, establishing relationships with the funders and political and community leaders of each county within the greater Triangle.
- Serve as an external local and regional presence that publishes and communicates program results, with an emphasis on successes of the local leadership program as a model for regional and national replication.



QUALIFICATIONS

Leadership & Management

- Commitment to the Leadership Triangle mission
- Proven leadership, coaching, and relationship management experience
- Advanced degree, ideally an MBA, with management experience
- Track record of effectively leading a regionally and/or nationally focused organization
- Track record of managing a high-performance and outcomes-based organization and staff
- Ability to point to specific examples of having developed and operationalized strategies that have taken an organization to the next stage of growth
- Unwavering commitment to quality programs and data-driven program evaluation
- Excellence in organizational management, with the ability to coach staff, manage and develop high-performance teams, set and achieve strategic objectives, and manage a budget
- Past success working with a Board of Directors, with the ability to cultivate relationships with existing board members
- Strong marketing, public relations, and fundraising experience, with the ability to engage a wide range of stakeholders and cultures
- Strong written and verbal communication skills; a persuasive and passionate communicator with excellent interpersonal and multidisciplinary project skills
- Action-oriented, entrepreneurial, adaptable, and innovative approach to business planning
- Ability to work effectively in collaboration with diverse groups of people
- Passion, idealism, integrity, positive attitude, mission-driven, and self-directed

Leadership Triangle prohibits discrimination and harassment and provides equal employment opportunity without regard to race, color, religion, national origin, disability, veteran status, sexual orientation, gender identity, sex, or age and is committed to recruiting, hiring, and promoting qualified minorities, women, individuals with disabilities, and veterans. Applications will be reviewed immediately and will continue until the position is filled. Applicants should send cover letter, resume, and three references by email to: leadershiptrianglenc@gmail.com

No phone calls please.